



Pick & Ship Quotation

Quote Number: 100607634v3
Use quote number at time of order to ensure that you receive prices quoted

Hach
PO Box 608
Loveland, CO 80539-0608
Phone: (800) 227-4224
Email: quotes@hach.com
Website: www.hach.com

Quote Date: 27-Oct-2020

Quote Expiration: 26-Dec-2020

CITY OF AURORA
PURCHASING DIVISION
44 E DOWNER PL
AURORA, IL 60505-3302

2021 HACH SIRR Volume Discount Plan

Name: Megan Luers
Phone: 630-256-3255
Email: mluers@aurora-il.org

Customer Account Number : 072527
Customer Quote Reference: PICK & SHIP QUOTE

Sales Contact: Domenick Angiello Email: dangiell@hach.com Phone: 630-659-7532

PRICING QUOTATION

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
SHIPMENT 1					
1	42453	Hardness 1 Buffer Solution, 1 L. Standard lead time 25 days.	1	47.74	47.74
2	28249	Potassium Hydroxide Standard Solution, 8.00 N, 500 mL. Standard lead time 25 days.	1	24.81	24.81
3	2427606	Sample Cell: 1" Round Glass 10mL. Standard lead time 3 days.	4	31.46	125.84
4	2802299	Monochlor F Reagent Powder Pillows, pk/100. Standard lead time 3 days.	11	64.81	712.91
5	2653299	Ammonia Salicylate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	78.72	472.32
6	2329249	Bromcresol Green-Methyl Red Indicator Solution, 500 mL. Standard lead time 25 days.	1	29.74	29.74
7	2107169	NitriVer® 3 Nitrite Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	1	41.05	41.05

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
8	40505	Fluoride Standard Solution, 0.5 mg/L as F (NIST), 500 mL. Standard lead time 3 days.	2	22.57	45.14
9	29153	Fluoride Standard Solution, 1 mg/L, 1 L. Standard lead time 3 days.	1	31.28	31.28
10	2557000	aa Total Chlorine Reagent Set for chlorine analyzer CL17/CL17sc	27	56.93	1,537.11
11	2641549	Dilution Water, Organic Free, 500 mL. Standard lead time 3 days.	4	54.08	216.32
12	2556900	aa Free Chlorine Reagent Set for chlorine analyzer CL17/CL17sc. Standard lead time 3 days.	42	53.94	2,265.48
13	2877436	Free Ammonia Chlorinating Solution, 4 mL SCDB. Standard lead time 3 days.	4	49.98	199.92
14	20356	Sulfuric Acid Standard Solution, 0.020 N (N/50), 4 L. Standard lead time 3 days.	1	46.63	46.63
15	85199	Manver 2 Hardness Indicator Powder Pillows, 50 mL Sample, pk/100. Standard lead time 3 days.	8	17.82	142.56
16	2105528	DPD Free Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	4	175.12	700.48
17	TNT835	Nitrate TNTplus Vial Test, LR (0.23-13.5 mg/L NO ₃ -N), 25 Tests. Standard lead time 10 days.	1	43.87	43.87
18	4864302	Sample Cell: 1" Round Plastic 10mL with 1cm Pathlength. Standard lead time 3 days.	10	17.42	174.20
19	20556	EDTA Standard Solution, 0.0200N, 4L. Standard lead time 15 days.	1	43.25	43.25
20	25233000	5500sc Ammonia Monochloramine Analyzer Reagent Set	3	198.00	594.00
21	85299	CalVer® 2 Calcium Indicator Powder Pillows, 50 mL sample, pk/100. Standard lead time 3 days.	8	20.64	165.12
22	2816900	CA610 Fluoride Reagent Set	9	83.12	748.08
23	2105769	FerroVer® Iron Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	1	24.16	24.16
24	2653199	Ammonia Cyanurate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	50.24	301.44
25	2105628	DPD Total Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	3	178.64	535.92
26	1206599	SulfaVer® 4 Sulfate Reagent Powder Pillows, 25-mL, pk/100. Standard lead time 3 days.	1	35.19	35.19
				Subtotal	\$ 9,304.56
SHIPMENT 2					
27	2427606	Sample Cell: 1" Round Glass 10mL. Standard lead time 3 days.	4	31.46	125.84
28	2802299	Monochlor F Reagent Powder Pillows, pk/100. Standard lead time 3 days.	11	64.81	712.91
29	2653299	Ammonia Salicylate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	78.72	472.32
30	40505	Fluoride Standard Solution, 0.5 mg/L as F (NIST), 500 mL. Standard lead time 3 days.	2	22.57	45.14
31	29153	Fluoride Standard Solution, 1 mg/L, 1 L. Standard lead time 3 days.	1	31.28	31.28
32	2557000	aa Total Chlorine Reagent Set for chlorine analyzer CL17/CL17sc	27	56.93	1,537.11
33	2641549	Dilution Water, Organic Free, 500 mL. Standard lead time 3 days.	4	54.08	216.32
34	2556900	aa Free Chlorine Reagent Set for chlorine analyzer CL17/CL17sc. Standard lead time 3 days.	42	53.94	2,265.48
35	2877436	Free Ammonia Chlorinating Solution, 4 mL SCDB. Standard lead time 3 days.	4	49.98	199.92
36	85199	Manver 2 Hardness Indicator Powder Pillows, 50 mL Sample, pk/100. Standard lead time 3 days.	8	17.82	142.56
37	2105528	DPD Free Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	4	175.12	700.48
38	TNT835	Nitrate TNTplus Vial Test, LR (0.23-13.5 mg/L NO ₃ -N), 25 Tests. Standard lead time 10 days.	1	43.87	43.87
39	4864302	Sample Cell: 1" Round Plastic 10mL with 1cm Pathlength. Standard lead time 3 days.	10	17.42	174.20
40	25233000	5500sc Ammonia Monochloramine Analyzer Reagent Set	3	198.00	594.00
41	85299	CalVer® 2 Calcium Indicator Powder Pillows, 50 mL sample, pk/100. Standard lead time 3 days.	8	20.64	165.12
42	2816900	CA610 Fluoride Reagent Set	9	83.12	748.08
43	2653199	Ammonia Cyanurate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	50.24	301.44
44	2105628	DPD Total Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	3	178.64	535.92
45	1206599	SulfaVer® 4 Sulfate Reagent Powder Pillows, 25-mL, pk/100. Standard lead time 3 days.	1	35.19	35.19
				Subtotal	\$ 9,047.18

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
SHIPMENT 3					
46	42453	Hardness 1 Buffer Solution, 1 L. Standard lead time 25 days.	1	47.74	47.74
47	28249	Potassium Hydroxide Standard Solution, 8.00 N, 500 mL. Standard lead time 25 days.	1	24.81	24.81
48	2427606	Sample Cell: 1" Round Glass 10mL. Standard lead time 3 days.	4	31.46	125.84
49	2802299	Monochlor F Reagent Powder Pillows, pk/100. Standard lead time 3 days.	11	64.81	712.91
50	2653299	Ammonia Salicylate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	78.72	472.32
51	2329249	Bromcresol Green-Methyl Red Indicator Solution, 500 mL. Standard lead time 25 days.	1	29.74	29.74
52	2107169	NitriVer® 3 Nitrite Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	1	41.05	41.05
53	40505	Fluoride Standard Solution, 0.5 mg/L as F (NIST), 500 mL. Standard lead time 3 days.	2	22.57	45.14
54	29153	Fluoride Standard Solution, 1 mg/L, 1 L. Standard lead time 3 days.	1	31.28	31.28
55	2557000	aa Total Chlorine Reagent Set for chlorine analyzer CL17/CL17sc	27	56.93	1,537.11
56	2641549	Dilution Water, Organic Free, 500 mL. Standard lead time 3 days.	4	54.08	216.32
57	2556900	aa Free Chlorine Reagent Set for chlorine analyzer CL17/CL17sc. Standard lead time 3 days.	42	53.94	2,265.48
58	2877436	Free Ammonia Chlorinating Solution, 4 mL SCDB. Standard lead time 3 days.	4	49.98	199.92
59	20356	Sulfuric Acid Standard Solution, 0.020 N (N/50), 4 L. Standard lead time 3 days.	1	46.63	46.63
60	85199	Manver 2 Hardness Indicator Powder Pillows, 50 mL Sample, pk/100. Standard lead time 3 days.	8	17.82	142.56
61	2105528	DPD Free Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	4	175.12	700.48
62	TNT835	Nitrate TNTplus Vial Test, LR (0.23-13.5 mg/L NO ₃ -N), 25 Tests. Standard lead time 10 days.	1	43.87	43.87
63	4864302	Sample Cell: 1" Round Plastic 10mL with 1cm Pathlength. Standard lead time 3 days.	10	17.42	174.20
64	25233000	5500sc Ammonia Monochloramine Analyzer Reagent Set	3	198.00	594.00
65	85299	CalVer® 2 Calcium Indicator Powder Pillows, 50 mL sample, pk/100. Standard lead time 3 days.	8	20.64	165.12
66	2816900	CA610 Fluoride Reagent Set	9	83.12	748.08
67	2653199	Ammonia Cyanurate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	50.24	301.44
68	2105628	DPD Total Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	3	178.64	535.92
69	1206599	SulfaVer® 4 Sulfate Reagent Powder Pillows, 25-mL, pk/100. Standard lead time 3 days.	1	35.19	35.19
				Subtotal	\$ 9,237.15
SHIPMENT 4					
70	2427606	Sample Cell: 1" Round Glass 10mL. Standard lead time 3 days.	4	31.46	125.84
71	2802299	Monochlor F Reagent Powder Pillows, pk/100. Standard lead time 3 days.	11	64.81	712.91
72	2653299	Ammonia Salicylate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	78.72	472.32
73	40505	Fluoride Standard Solution, 0.5 mg/L as F (NIST), 500 mL. Standard lead time 3 days.	2	22.57	45.14
74	29153	Fluoride Standard Solution, 1 mg/L, 1 L. Standard lead time 3 days.	1	31.28	31.28
75	2557000	aa Total Chlorine Reagent Set for chlorine analyzer CL17/CL17sc	27	56.93	1,537.11
76	2641549	Dilution Water, Organic Free, 500 mL. Standard lead time 3 days.	4	54.08	216.32
77	2556900	aa Free Chlorine Reagent Set for chlorine analyzer CL17/CL17sc. Standard lead time 3 days.	42	53.94	2,265.48
78	2877436	Free Ammonia Chlorinating Solution, 4 mL SCDB. Standard lead time 3 days.	4	49.98	199.92
79	85199	Manver 2 Hardness Indicator Powder Pillows, 50 mL Sample, pk/100. Standard lead time 3 days.	8	17.82	142.56
80	2105528	DPD Free Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	4	175.12	700.48
81	TNT835	Nitrate TNTplus Vial Test, LR (0.23-13.5 mg/L NO ₃ -N), 25 Tests. Standard lead time 10 days.	1	43.87	43.87
82	4864302	Sample Cell: 1" Round Plastic 10mL with 1cm Pathlength. Standard lead time 3 days.	10	17.42	174.20
83	25233000	5500sc Ammonia Monochloramine Analyzer Reagent Set	3	198.00	594.00

Line	Part Number	Description	Qty	Net Unit Price	Extended Price
84	85299	CalVer® 2 Calcium Indicator Powder Pillows, 50 mL sample, pk/100. Standard lead time 3 days.	8	20.64	165.12
85	2816900	CA610 Fluoride Reagent Set	9	83.12	748.08
86	2653199	Ammonia Cyanurate Reagent Powder Pillows, 10 mL, pk/100. Standard lead time 3 days.	6	50.24	301.44
87	2105628	DPD Total Chlorine Reagent Powder Pillows, 10 mL, pk/1000. Standard lead time 3 days.	3	178.64	535.92
88	1206599	SulfaVer® 4 Sulfate Reagent Powder Pillows, 25-mL, pk/100. Standard lead time 3 days.	1	35.19	35.19
				Subtotal	\$ 9,047.18
				Grand Total	\$ 36,636.07

TERMS OF SALE

Freight: Ground Prepay and Add

FCA: Hach's facility

which is attached.
DSchu 11-6-20

All purchases of Hach Company products and/or services are expressly and without limitation subject to Hach Company's Terms & Conditions of Sale ("Hach TCS"), ~~incorporated herein by reference and published on Hach Company's website at www.hach.com/terms~~. Hach TCS are contained directly and/or by reference in Hach's offer, order acknowledgment, and invoice documents. The first of the following acts constitutes an acceptance of Hach's offer and not a counteroffer and creates a contract of sale "Contract" in accordance with the Hach TCS: (i) Buyer's issuance of a purchase order document against Hach's offer; (ii) acknowledgement of Buyer's order by Hach; or (iii) commencement of any performance by Hach pursuant to Buyer's order. Provisions contained in Buyer's purchase documents (including electronic commerce interfaces) that materially alter, add to or subtract from the provisions of the Hach TCS are not part of the Contract.

Due to International regulations, a U.S. Department of Commerce Export License may be required. Hach reserves the right to approve specific shipping agents. Wooden boxes suitable for ocean shipment are extra. Specify final destination to ensure proper documentation and packing suitable for International transport. In addition, Hach may require: 1). A statement of intended end-use; 2). Certification that the intended end-use does not relate to proliferation of weapons of mass destruction (prohibited nuclear end use, chemical / biological weapons, missile technology); and 3). Certification that the goods will not be diverted contrary to U.S. and/or applicable laws in force in Buyer's jurisdiction.

ORDER TERMS:

- Terms are Subject to Credit Review
In order for Hach to process the order as quickly as possible, please provide the following information.
- Complete Billing address.
 - Complete Shipping address.
 - Part numbers and quantities of items being ordered.
 - Please reference the quotation number on your purchase order

If the order is over \$25,000 Hach will also require the following additional information.

- Pricing
- Purchase Order Number
- Freight terms and INCO term FOB Origin or FCA Shipping Point
- Required delivery date
- Vendor name should specify "Hach Company" with the Loveland address:
 - o Hach, PO Box 389, Loveland, CO 80539
- Credit terms of payment. Default payment terms are Net 30.
- Indicate if order needs to ship complete or if it can ship partial.
- Tax status
- Special invoicing instructions

Sales tax is not included on quote. Applicable sales tax will be added to the invoice based on the U.S. destination, if applicable provide a resale/exemption certificate.

Shipments will be prepaid and added to invoices unless otherwise specified.

Equipment quoted operates with standard U.S. supply voltage.

Hach standard terms and conditions apply to all sales.

Additional terms and conditions apply to orders for service partnerships.

Prices do not include delivery of product. Reference attached Freight Charge Schedule and Collect Handling Fees.

Standard lead time is 30 days.

This Quote is good for a one time purchase

Sales Contact:

Name: Domenick Angiello
 Title: Regional Sales manager
 Phone: 630-659-7532
 Email: dangiell@hach.com



HACH COMPANY

Headquarters
P.O. Box 389
5600 Lindbergh Drive
Loveland, CO 80539-0389

Purchase Orders
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Loveland, CO 80539-0608

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U.S.A.
Phone: 800-227-4224
Fax: 970-669-2932
E-Mail: orders@hach.com
quotes@hach.com
techhelp@hach.com

Export
Phone: 970-669-3050
Fax: 970-461-3939
Email: intl@hach.com

Remittance
2207 Collections Center Drive
Chicago, IL 60693

Wire Transfers
Bank of America
231 S. LaSalle St.
Chicago, IL 60604
Account: 8765602385
Routing (ABA): 071000039

Quotation Addendum

ADVANTAGES OF WORKING WITH HACH

Hach Service	Pick&Ship™	Technical Support
<p><i>Protect your investment & peace of mind</i></p> <ul style="list-style-type: none"> ✓ A global partner who understands your needs ✓ Delivers timely, high-quality service you can trust ✓ Provides team of unique experts to help you maximize instrument uptime ✓ Ensure data integrity ✓ Maintain operational stability ✓ Reduce compliance risk <p>www.hach.com/service-contracts</p>	<p><i>Pick&Ship™ Program offers a better way to keep your supplies in stock</i></p> <ul style="list-style-type: none"> ✓ Convenience of one purchase order for the entire year ✓ Flexibility to change, cancel or create new orders ✓ Savings from locking in prices & thus avoiding price surges and rush charges ✓ Peace of mind with automatic, reliable shipments just as you need them <p>www.Hach.com/pickandship</p>	<p><i>Provides post-sale instrumentation and application support</i></p> <ul style="list-style-type: none"> ✓ Hach's highly skilled Technical Support staff is dedicated to helping you resolve technical issues before, during and after the sale. ✓ Available via phone, e-mail, or live online chat at Hach.com! ✓ Fast access to answers at https://support.hach.com ✓ Toll-free phone: 800-227-4224 ✓ E-mail: techhelp@hach.com <p>www.Hach.com</p>

ADVANTAGES OF SIMPLIFIED SHIPPING AND HANDLING

Safe & Fast Delivery	Save Time – Less Hassle	Save Money
<ul style="list-style-type: none"> ✓ Receive tracking numbers on your order acknowledgement ✓ Hach will assist with claims if an order is lost or damaged in shipment 	<ul style="list-style-type: none"> ✓ No need to set up deliveries for orders or to schedule pickup ✓ Hach ships order as product is available, at no additional charge, when simplified shipping and handling is used. 	<ul style="list-style-type: none"> ✓ No additional invoice to process – save on time and administrative costs ✓ Only pay shipping once, even if multiple shipments are required

STANDARD SIMPLIFIED SHIPPING AND HANDLING CHARGES ^{1, 2, 3, 4} Pricing Effective 4/11/2020						Collect ⁴
Total Price of Merchandise Ordered	Standard Surface (Mainland USA)	Second Day Delivery (Mainland USA)	Next Day Delivery (Mainland USA)	Second Day Delivery (Alaska & Hawaii)	Next Day Delivery (Alaska & Hawaii)	Handling Fee Effective 4/11/2020
\$0.00 - \$49.99	\$17.99	\$44.99	\$83.90	\$72.21	\$137.27	\$13.47
\$50.00 - \$149.99	\$28.59	\$84.27	\$159.00	\$120.84	\$229.73	\$13.85
\$150.00 - \$349.99	\$50.22	\$133.98	\$272.91	\$169.07	\$329.04	\$14.72
\$350.00 - \$649.99	\$69.95	\$182.91	\$363.75	\$228.65	\$442.76	\$15.48
\$650.00 - \$949.99	\$88.16	\$191.13	\$399.98	\$236.66	\$446.10	\$16.04
\$950.00 - \$1,999.99	\$110.91	\$235.85	\$498.69	\$280.67	\$543.06	\$17.52
\$2,000.00 - \$3,999.99	\$128.04	\$250.64	\$513.44	\$291.54	\$554.54	\$20.22
\$4,000.00 - \$5,999.99	\$148.44	\$260.33	\$538.23	\$292.89	\$570.53	\$24.90
\$6,000.00 - \$7,999.99	\$175.40	\$296.40	\$612.84	\$323.07	\$622.86	\$29.04
\$8,000.00 - \$9,999.99	\$200.15	\$336.83	\$658.19	\$360.41	\$683.52	\$33.51
Over \$10,000	2.5% of Net Order Value	4.5% of Net Order Value	7% of Net Order Value	4.5% of Net Order Value	7% of Net Order Value	\$51.84

- 1 Shipping & Handling charges shown are only applicable to orders billing and shipping to U.S. destinations. Shipping & Handling charges will be prepaid and added to invoice. Shipping & Handling for the Pick&Ship Program is charged on each shipment release and is based on the total price of each shipment release. Shipping & Handling charges are subject to change without notice.
 - 2 Additional Shipping & Handling charges will be applied to orders containing bulky and/or especially heavy orders. Refrigerated and all weather Samplers do not qualify for simplified Shipping & Handling charges, and are considered heavy products. Dissolved Oxygen Sensors can be damaged if exposed to temps below freezing, causing sensor failure. Must be shipped over night or 2nd day air during the cold weather months.
 - 3 Orders shipping to Alaska or Hawaii: Additional Shipping & Handling charges may be applied at time of order processing. Second Day and Next Day delivery is not available to all destinations.
 - 4 Hach Company will assess a collect handling fee on orders with collect shipping terms. This handling fee covers the additional costs that Hach Company incurs from processing and managing collect shipments.
- Due to variations in component characteristics, regulatory transportation requirements and/or associated shipping and handling costs, individual kit components may or may not be packaged together in a single carton at time of final packaging and shipping.

SALES TAX

Sales Tax is not included in the attached quotation. Applicable sales and usagetaxes will be added to your invoice, at the time of order, based on U.S. destination of goods, unless a valid resale/exemption certificate for destination state is provided to the above address or fax number, attention of the Tax Dept.