

# City of Aurora, IL

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## Network Managed Services Contract – Addendum 1

August 2<sup>nd</sup>, 2024

Proposal #: SCI00876

**Submitted To:**

The City of Aurora  
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Chief Information Officer  
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**Submitted By:**

Scientel Solutions LLC  
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## 1. PROPOSAL COVER LETTER

08/02/2024

Mike Pegues  
Chief Information Officer  
City of Aurora  
44 E Downer Place  
Aurora IL 60507

Subject: Modifications to Network Managed Services Contract

Dear Mr. Pegues:

The below proposal describes a proposed Addendum 1 to the current Network Managed Services Contract, Resolution R21-136 passed June 8, 2021 and annual true up resolution R24-009 approve January 9, 2024 between Scientel Solutions and the City of Aurora.

Scientel Solutions is pleased to make this offer to addend the current contract to extend the savings and efficiencies offered in the current contract. In summary, this offer includes the following:

- Inclusion of support and maintenance services for Fortinet FortiGate Firewalls

We thank you for the opportunity to provide the City of Aurora with "best in class" solutions and we hope to strengthen our relationship by continued collaboration on this contract. Our goal is to help you achieve the best results for communications, safety and security in your industry.

Sincerely,



Joe Mayer  
Chief Operating Officer  
Scientel Solutions LLC

## 2. EXECUTIVE SUMMARY

Due to the growth and prosperity of the City of Aurora, the IT infrastructure supporting the daily government operations has continued to grow. The current network infrastructure has grown larger than what is currently defined in the Network Managed Service contract. Additionally, cyber and network security considerations have created a need for additional consideration for the firewall devices included in the network that were not previously included in the current contract. Addressing this growth is important to sustain the success and future growth of the City of Aurora IT infrastructure.

This proposal extends the economies of scale of the current contract and provides the City of Aurora with continued support and services for their IT network devices for the life of the current contract and subsequent extensions. These modifications will allow the network to remain in full support and with continuous operation for the foreseeable future.

### 3. PROPOSED ADDENDUM

#### a. FIREWALLS UNDER MANAGEMENT ADDENDUM

Included below is the recommended addendum to include support and maintenance through the remaining life of the contract for Fortinet Firewalls that are owned by the City of Aurora.

This support and maintenance scope of services will include:

- Ongoing engineering support to actively manage and change firewall settings, rules and policies as required and requested by the City of Aurora and with review and approval in project team meetings.
- Continuous software maintenance and support with up to date FortiCare subscriptions
- Regular backups conducted and stored in a secure, off-site location
- Continuous device monitoring on a 24x7 basis from Scientel's Aurora based Network Operation Center
  - Monitoring will include alerting on device availability and notification of any failures within 15 minutes of a detected outage

#### Aurora's Existing State of Firewalls:

#	Firewall Device Support & Maintenance	Existing Qty	Notes and Comments
1	Fortinet FortiGate Model 40F – 90G	5	5 Devices in the network as of 7/31/2024
2	Fortinet FortiGate Model 100F – 900G	7	6 Devices in the Network as of 7/31/2024

- City of Aurora plans to add firewalls to additional locations in the next 6 months: Public Works building.

#### Firewall Maintenance, Management & Support [Through 6/30/2025]

Firewall Device Support & Maintenance	Covered Qty	Price	Extended Price per Year
Fortinet FortiGate Model 40F – 90G	5	\$12,000 Maint & support + \$5,927.74 FortiCare	\$17,927.74
Fortinet FortiGate Model 100F – 900G	7	\$25,200 Maint & Support + \$66,705.46 FortiCare	\$91,905.46
<b>Total Year</b>			<b>\$109,833.20</b>

Additional quantities added for the following FortiGate Models are priced as follows:

FortiGate Model	Maintenance, Management & Support/Year
40F	\$2,400/device*
60F	
70F	
81F	
90G	
100F	\$3,600/device*
200E	
200F	
400E	
400F	
600E	
600F	
900G	
1000F-6500F	Will Quote Separately

\*Does not include FortiCare on FortiGates, as all new devices are quoted with a minimum of 1 Year FortiCare. Scientel would bring forth costs for FortiCare renewals past 6/30/2025 during Year 5 contract true ups.

#### Billing Milestones:

- Hardware costs and Software License fees are invoiced at start of project
- Remaining balance of Professional Services / Installation will be invoiced monthly as work is completed.

#### 4. TERMS CONDITIONS & ACCEPTANCE

Scientel will provide an invoice to the City for services rendered and the City shall approve and thereafter pay any undisputed portions thereof in accordance with the Illinois Local Government Prompt Payment Act (50 ILCS 505/1 et. seq). Approved, but unpaid invoiced amounts shall accrue interest in the manner and to the extent authorized by the Act. The completed document may be returned to Scientel with the necessary Purchase Order via email at [Salesorder@scientelsolutions.com](mailto:Salesorder@scientelsolutions.com)

Signature: \_\_\_\_\_

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_

Name (Print): \_\_\_\_\_

Title: \_\_\_\_\_

THANK YOU FOR YOUR BUSINESS